



REDUCE INVENTORY
BY 75%
AND
INCREASE
INVENTORY TURNS!

RETAIL GUIDE

For Tregaskiss™
Authorized Distributors

Table of Contents

***Tregaskiss MIG Welding Products
for Your Show Room 2***

Pick the Right Tool for the Job –
TOUGH GUN™ vs. TGX™ MIG
Guns 2

1) TGX Semi-Automatic MIG Guns
– For Light to Medium Duty Welding
Applications..... 3

2) TOUGH GUN Semi-Automatic
MIG Guns – For Heavy Duty
Welding Applications..... 3

3) Tregaskiss Consumables and
Parts – Small Quantity Packaging.. 4

Merchandising Information 6

Stocking Order Options..... 6

Point of Purchase Kit..... 6

Merchandising Display Planogram . 7



Typical Display. Shelving Unit Not Available.

Tregaskiss™ MIG Welding Products for Your Show Room

Tregaskiss offers the following semi-automatic MIG guns, consumables and replacement parts in packaging that is suitable for distributor show room use:

- 1) TGX™ Semi-Automatic MIG Guns
- 2) TOUGH GUN™ Semi-Automatic MIG Guns
- 3) Tregaskiss Consumables and Parts

Pick the Right Tool for the Job – TOUGH GUN™ vs. TGX™ MIG Guns

Customers who answer YES to one or more of the following should consider TOUGH GUN MIG Guns:

1. The welding gun will be used in a heavy duty welding application with extended arc on times.
2. The welding gun will be used in an extremely harsh or abusive environment.
3. They need a gun cable that is longer than 15 feet.
4. They need a gun that can be customized with special triggers, goosenecks, consumables, etc.
5. They need a water-cooled semi-automatic MIG gun.

Customers who answer NO to all of the above should consider MIG guns from the TGX Program.

The chart below outlines all the features and benefits of both MIG gun lines for easy comparison:

FEATURES	TOUGH GUN	TGX
Duty level	Heavy	Light to medium
Recommended applications	Harsh / abusive environment, extended arc on times	Shorter duration arc on times
Amperages	350, 450, 550, 650 amp	180, 260, 300, 400 amp
Cable lengths	10, 12, 15, 20, and 25 feet	10, 12 and 15 feet
Internal cable connection	Cone and cone nut	Crimp
Water-cooled models	400 & 600 amp	
Gooseneck	Aluminum armored	Polymer armored
Gooseneck insulator	Heavy duty	Standard duty
Nozzle	Heavy duty	Standard duty
Rear strain relief	Heavy duty	Standard duty
Warranty	180 days	90 days
QUICK LOAD Liner factory installed	✓	
Lifetime Warranty on handles	✓	
Lifetime Warranty on switches	✓	
Double Life MIG Gun System	✓	
QUICK LOAD™ Gooseneck models	✓	
Optional custom gooseneck factory installed	✓	
Optional specialty liner system for aluminum wire factory installed	✓	
Optional specialty consumable factory installed	✓	
Optional dual schedule or lock-on trigger factory installed	✓	
Online Gun Configurator	✓	

1) *TGX Semi-Automatic MIG Guns – For Light to Medium Duty Welding Applications*

Minimize your inventory and maximize your MIG gun offerings.

The TGX Program from Tregaskiss provides distributors with the opportunity to increase sales of MIG welding guns and accessories – with minimal investment in inventory.

MIG guns in the TGX Program can be provided via two options: Easy As 1-2-3! and/or Ready To Weld:

Easy As 1-2-3! — Distributor Assembled —	Ready To Weld — Factory Assembled —
<p>TGX Easy As 1-2-3! is a unique system where distributors stock TGX MIG Gun components including a selection of chassis, consumables, power pins and liners.</p> <p>By stocking only 37 of these components and assembling configured guns on the fly, distributors can offer 150+ possible gun model combinations with a 300% reduction in inventory.</p> <p>Key Program Benefits:</p> <ul style="list-style-type: none"> • Reduce inventory while offering a large variety of MIG guns. • Customers can select, purchase and receive their desired TGX MIG Gun in a single visit. 	<p>TGX™ Ready To Weld offers a MIG gun selection that was expanded in March 2010 from 21 to 99 pre-configured models.</p> <p>TGX Ready To Weld MIG Guns can be easily ordered with a single part number. Guns are delivered factory-assembled and Ready To Weld within 3 business days.</p> <p>Key Program Benefits:</p> <ul style="list-style-type: none"> • Easily order a pre-configured TGX MIG Gun using a single part number. • Control plugs included at no extra cost. • Convenient for multi-gun account conversions.



2) *TOUGH GUN Semi-Automatic MIG Guns – For Heavy Duty Welding Applications*

TOUGH GUN Semi-Automatic MIG Guns from Tregaskiss are premium, factory configured guns that can be stocked by distributors and placed in a retail display.

Key Program Benefits:

- Online TOUGH GUN Semi-Automatic MIG Guns Configurator tool for generating gun part number.
- Highly customizable guns with a wide variety of options.
- Guns can be configured, ordered and delivered with special options factory-installed.
- Guns can also be preordered and stocked when specific models are frequently required.

Additional Information on the TGX Program and TOUGH GUN MIG Guns is available:

Technical Guides

All Technical Guides shipped with product contain safety, amperage, standard parts, exploded view and replacement part information. Long versions of each guide, which also include assembly, maintenance and repair information, are housed on the Tregaskiss.com website in PDF format.

Literature

- B500 Tregaskiss Semi-Automatic Catalog
 - Features and Benefits of TOUGH GUN Air-Cooled and Water-Cooled MIG Guns
 - TOUGH GUN MIG Gun technical data including standard parts and amperage ratings
 - TOUGH GUN Air-Cooled Semi-Automatic Online Configurator
 - Features and Benefits of TGX Air-Cooled MIG Guns
 - Complete list of part options for each step in TGX Easy As 1-2-3! Assembly process
 - Complete list of TGX Ready To Weld gun part numbers
 - Standard parts and amperage information

4) Tregaskiss Consumables and Parts - Small Quantity Packaging

Our most popular consumables and parts are now being offered in small quantities. All consumables and parts come in new Tregaskiss bags that can be hung from display hooks and allow the product to be easily seen and identified. Small quantity consumables and replacement parts are listed here:



TOUGH LOCK™ CONTACT TIPS

PART #	DUTY	DESCRIPTION	QTY
403-14-23-05	STANDARD	FOR .023" OR 0.6 mm WIRE	5
403-14-30-05	STANDARD	FOR .030" OR 0.8 mm WIRE	5
403-14-35-05	STANDARD	FOR .035" OR 0.9 mm WIRE	5
403-14-1.0-05	STANDARD	FOR .040" OR 1.0 mm WIRE	5
403-14-45-05	STANDARD	FOR .045" OR 1.2 mm WIRE	5
403-20-30-05	HEAVY	FOR .030" OR 0.8 mm WIRE	5
403-20-35-05	HEAVY	FOR .035" OR 0.9 mm WIRE	5
403-20-1.0-05	HEAVY	FOR .040" OR 1.0 mm WIRE	5
403-20-45-05	HEAVY	FOR .045" OR 1.2 mm WIRE	5
403-20-52-05	HEAVY	FOR .052" OR 1.3 mm WIRE	5
403-20-116-05	HEAVY	FOR 1/16" OR 1.6 mm WIRE	5
403-20-332-05	HEAVY	FOR 3/32" OR 2.4 mm WIRE	5

TOUGH LOCK™ RETAINING HEADS

PART #	DESCRIPTION	QTY
404-18-02	STANDARD DUTY RETAINING HEAD	2
404-26-02	HEAVY DUTY RETAINING HEAD – SEMI-AUTOMATIC	2
404-32-02	HEAVY DUTY RETAINING HEAD – ROBOTIC	2

GOOSENECK INSULATORS

PART #	DESCRIPTION	QTY
402-7-02	GOOSENECK INSULATOR	2
402-11-02	GOOSENECK INSULATOR	2

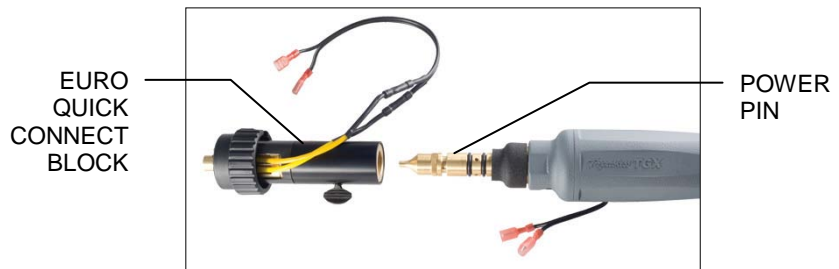
NOZZLES

PART #	DESCRIPTION	QTY
401-4-50-02	1/2" BORE – 1/8" TIP RECESS	2
401-4-62-02	5/8" BORE – 1/8" TIP RECESS	2
401-42-50-02	1/2" BORE – 1/8" TIP RECESS	2
401-5-62-02	5/8" BORE – 1/4" TIP RECESS	2
401-6-62-02	5/8" BORE – 1/8" TIP RECESS	2

LINERS

PART #	WIRE SIZE	KIT CONTENTS	QTY
415-23-15	.023"	CONVENTIONAL LINER – REAR LOADING	1
415-30-15	.030"	CONVENTIONAL LINER – REAR LOADING	1
415-35-15	.035" - .045"	CONVENTIONAL LINER – REAR LOADING	1
415-116-15	.045" - 1/16"	CONVENTIONAL LINER – REAR LOADING	1
415-564-15	1/16" - 5/64"	CONVENTIONAL LINER – REAR LOADING	1
415-30-15Q	.030"	QUICK LOAD™ LINER – FRONT LOADING	1
415-35-15Q	.035" - .045"	QUICK LOAD LINER – FRONT LOADING	1
415-116-15Q	.045" - 1/16"	QUICK LOAD LINER – FRONT LOADING	1
415-564-15Q	1/16" - 5/64"	QUICK LOAD LINER – FRONT LOADING	1
415-332-15Q	.078" - 3/32"	QUICK LOAD LINER – FRONT LOADING	1
LINER RETAINERS (SOLD SEPARATELY)			
PART #	WIRE SIZE	DESCRIPTION	QTY
415-24	.078" - 3/32"	QUICK LOAD LINER RETAINER FOR TREGASKISS GUNS	1
415-26	.030" - 1/16"	QUICK LOAD LINER RETAINER FOR TREGASKISS GUNS	1
415-37	.030" - 1/16"	QUICK LOAD LINER RETAINER FOR MOST TWECO GUNS	1

POWER PINS



FEEDER	FEEDER MODELS	PART #	QTY
HOBART	BETA-MIG (NEW STYLE), BETA-MIG 250 AND 251, DUAL FEEDER, DIGITAL 2000, DUAL DIGITAL, PORTA FEED 17, ULTRA FEED 1000, 2000, 2400, HANDLER, OSCAWA, HEFTY CV/CC	214 (Tweco #4 Style)	1
	BETA-MIG 261, OLYMPIC 22-P, OLYMPIC VS, IRONMAN 275	214-1	1
LINCOLN	WIREMATIC 250, 255, SP-85, SP-86, SP-100, SP-100T, SP-125PLUS, SP-130, SP-130T, SP-150, SP-170, SP-200, SP-250, IDEALARC SP-255, MIG PAK10, MIG PAK 55, WELD PAK 100, POWERMIG 255, POWERMIG 200, 250 AND 300, POWER FEED 10M, POWER FEED 25M, DH-10, LN-10 (NEW STYLE) & STT-10	214	1
	LN7, LN8, LN9, LN22, LN25, SUITCASE, LN742, SYNERGIC	214-2	1
MILLER	CRICKET, INTELLIMATIC, SIDEKICK, D-51A, MILLERMATIC 130, 150, 200, 250, 250MP AND 300, MM-35 (NEW), MM90, NEW AUTOMATIC 1, PORTOMIG, S32P, S-42GL, S-52A, S-54A, SWING ARC-DUAL, SWING ARC-SINGLE, S-32S, 52D, 54D, 52E, 54E, SHOP MASTER 300, 22 SERIES, ALL 60 SERIES, 70 SERIES, MILLERMATIC 130XP, CHALLENGER 172, 185, VINTAGE, AND 250X, SUITCASE 8VS & 12VS, R115	214-1 (Short Pin)	1
		214-6-116 (Long Pin)	1
EURO	EURO QUICK CONNECT BLOCK FOR USE WITH 214-1 AND 214-6-116 POWER PINS (MILLER STYLE)	417-64	1
	EURO QUICK CONNECT BLOCK FOR USE WITH 214 POWER PIN (TWECO #4 STYLE)	417-65	1

CONTROL PLUGS

FEEDER	FEEDER MODELS	PART NO.	QTY
HOBART	HOBART BETA-MIG 261, OLYMPIC 22-P, OLYMPIC VS, IRONMAN 210, 250, 275	419-4	1
	BETA-MIG (NEW STYLE), BETA-MIG 250 AND 251, DUAL FEEDER, DIGITAL 2000, DUAL DIGITAL, PORTA FEED 17, ULTRA FEED 1000, 19, 2000, 2200, 2400, 2410, HANDLER, OSCAWA, HEFTY, CV/CC, MIG-MAN, PORT-A-WIRE, MODEL 17. 2000, 2400 (LARGE PIN), 27, 27A, DUALMATIC 27/70, H3S, H4S, H6S, 44, 45, 70, 70S, SP100, BETA-MIG 250 (OLD STYLE), MEGA-CONDS	419-8	1
LINCOLN	POWERWAVE C300	419-4	1
	LN7, LN8, LN9, LN22, LN25	419-6	1
	SUITCASE, IDEALARC	419-8	1
MILLER	CRICKET, INTELLIMATIC, SIDEKICK, D-51A, MILLERMATIC 35 (1980 AND NEWER) 90, 120, 130,135, 150, 175, 185, 200, 210, 212, 250,251, 250MP AND 300, 350P, MM90, NEW AUTOMATIC 1, PORTOMIG, S-21, S-21E, 22A, S32P, S-42GL, S-52A, S-54A, S-62A, SWING ARC-DUAL, SWING ARC-SINGLE, S-32S, 52D, 54D, 52E, 54E, SIDEKICK, SHOP MASTER 300, 22 SERIES, ALL 60 SERIES, 70 SERIES, MILLERMATIC 130XP, CHALLENGER 172, 185, VINTAGE, AND 250X, SUITCASE 8VS & 12VS, PORTO-MIG, SWING ARC, R115, DELTAWELD, MILLER AXCESS	419-4	1

Merchandising Information

Stocking Order Options

Tregaskiss offers custom stocking orders where distributors select from a list of TGX Program items, TOUGH GUN MIG Guns and Tregaskiss Consumables. This ensures that distributors stock only the items that move best in their show room.

Two stocking order tiers are being offered. When the total Distributor Net value of a NEW stocking order reaches one of these two levels, valuable free perks are added to the stocking order.

- Stocking orders at the lower level receive a FREE Point of Purchase Kit (value \$285 USD).
- Stocking orders at the higher level receive a FREE Point of Purchase Kit plus a FREE case of TOUGH GARD™ Anti-Spatter Gel (value \$150 USD).

For more information or to place a stocking order, please contact your Miller or ITW MIG Gun Account Representative.

Point of Purchase Kit

All qualifying stocking orders will receive a FREE Point of Purchase Kit valued at \$285 USD. Each Kit contains the following items:

- One (1) Header Card with mounting brackets
- One (1) Tregaskiss Selection Guide Flip Chart with sturdy peg-style mounting bracket
- One (1) Counter Mat featuring our new Common Consumable Platform Reference Chart
- Five (5) B500 Semi-Automatic Catalogs



PART #	DESCRIPTION	QTY
XZ102	COUNTER MAT	1
XZ107	TREGASKISS FLIP CHART	1
XZ108	TREGASKISS HEADER CARD – 36"	1
B500	TREGASKISS SEMI-AUTOMATIC CATALOG	5

NOTE: Items above are also available in French upon request. Simply add FR to the end of the part number.

Merchandising Display Planogram

Please follow these recommended steps when installing your Tregaskiss Merchandising Display:

- STEP 1: Choose A Location** — Identify the display gondola location within your showroom area that will provide maximum visibility for your customer traffic. You may need to clean or paint your gondola pegboard prior to set up to enhance the appearance of your display.
- STEP 2: Install the Header Card** — The header card can be mounted atop your display gondola using the two header cards mounts. Position your header card where you want to install it. Then remove the protective tape from one base and press the exposed adhesive to the gondola top rail. Next, remove the tape from the remaining base and press into place.

CAUTION: The exposed adhesive is very strong and once applied cannot be relocated without damaging the adhesive surface.

The header card can also be mounted directly to your pegboard or slatwall using Velcro or hung from the ceiling with wire (*Velcro and wire not supplied*).

- STEP 3: Install the Selection Guide Flip Chart** — Place the metal flip chart mounting bracket on your pegboard / slatwall at a level that is comfortable for viewing. To mount the flip chart to the mounting bracket, remove the tape backing on the back of the flip chart and press tape to the center of the flat metal rectangle on the mounting bracket.
- STEP 4: Add Product to the Display** — Position your pegboard / slatwall hooks as necessary (see *Planogram on p. 8 for suggested layout*). Place one package of product on each hook while spacing hooks as evenly as possible. Once you are satisfied with the layout of your display, add remaining product to each hook.
- STEP 5: Restock your Tregaskiss Merchandising Display as required to maximize sales.**

HEADER
CARD



A Items - Bags
Contact Tips - Qty 5 or 25
Retaining Heads - Qty 2
Nozzles - Qty 2
Insulators - Qty 2

B Items - Bags
Contact Tips - Qty 100
Retaining Heads - Qty 100

C Item - Chart
Tregaskiss Selection Guide
Flip Chart

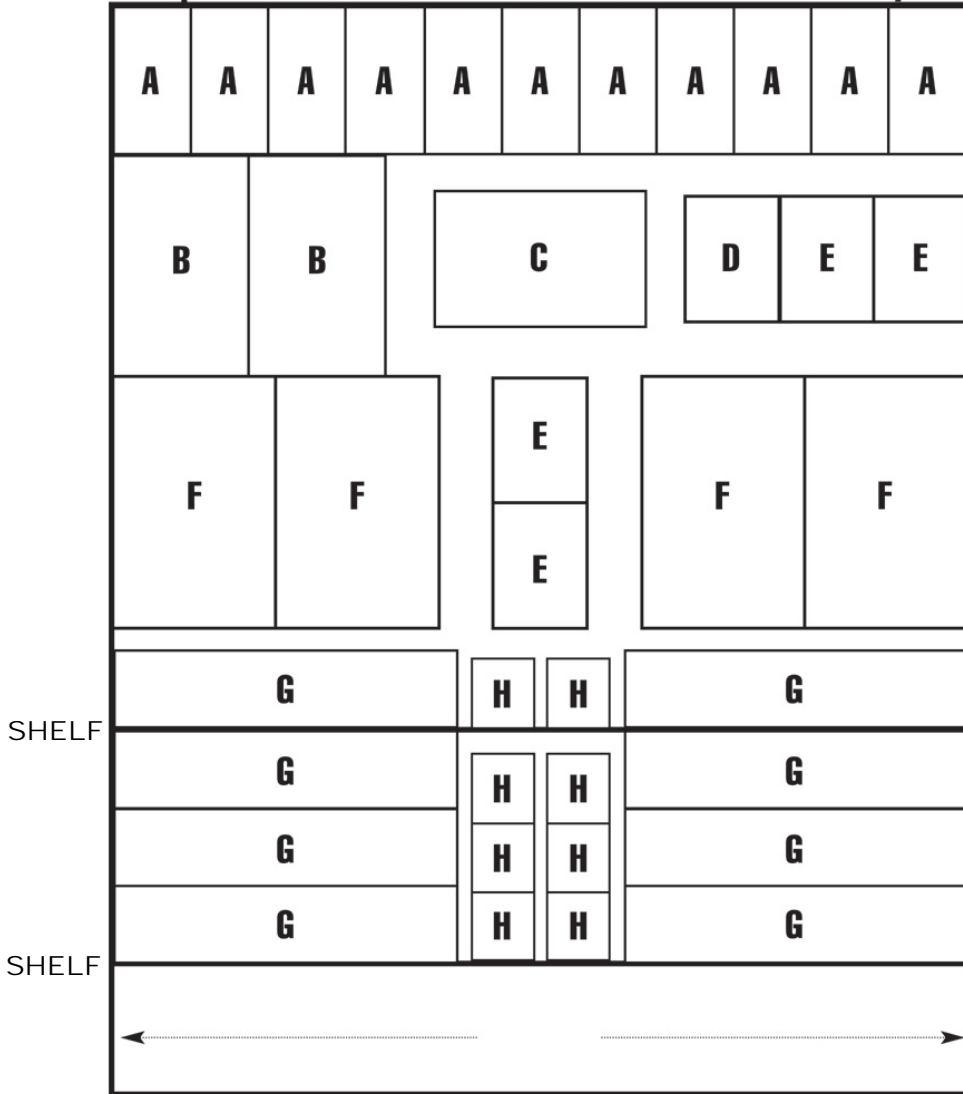
D Item - Bags
QUICK LOAD™ Liner
Retainer - Qty 1

E Items - Bags
Power Pins - Qty 1
Control Plugs - Qty 1

F Items - Bags
Conventional Liners - Qty 1
QUICK LOAD Liners - Qty 1

G Items - Boxes
TGX™ Easy As 1-2-3!
Chassis
TGX Ready To Weld
MIG Guns
TOUGH GUN™ MIG Guns

H Items - Containers
TOUGH GARD™
Anti-Spatter Gel



THE FREEDOM TO INNOVATE

Canada & U.S.A. Phone: 1-877-737-3111
Fax: 1-877-737-2111

International Phone: +1-519-737-3000
Fax: +1-519-737-2111

www.tregaskiss.com

TREGASKISS is an industry leader in the development and manufacture of semi-automatic and robotic MIG welding guns and robotic peripherals.

TREGASKISS™, TOUGH GUN™, TOUGH LOCK™, and other names are trademarks of Tregaskiss, a division of ITW Canada Inc.

B083 REV C

04/11